

We encourage you to ask these questions as you are getting bids from contractors. This will help make sure your new ducted heat pump is efficient, lasts a long time, and keeps you comfortable.

For additional details on requirements, visit our contractor web page here: eweb.org/HPcontractor

| Question   | Why it matters   | Required<br>by EWEB<br>program? |
|--|--|---------------------------------|
| Will the system use<br>variable speed<br>technology?                         | While traditional heat pumps work like a car in stop-and-go traffic, modern<br>heat pumps operate like cruise control, adjusting their operation to keep your<br>home a consistent temperature. They also perform better in colder<br>weather. Ask for an outdoor compressor that uses variable speed inverter-<br>driven technology.  | Yes                             |
| Will the system<br>meet efficiency<br>standards?                             | Efficient systems cost less to operate. An AHRI certificate shows if a heat pump<br>meets federal minimum standards, as measured by the Heating Seasonal<br>Performance Factor (HSPF2) and the Seasonal Energy Efficiency Ratio (SEER2).<br>Higher numbers are better for HSPF2 (for heating) and SEER2 (for cooling).   | Yes                             |
| Do the compressor<br>and air handler have<br>an AHRI certificate?            | Repairing or replacing some parts of an existing system while leaving other parts in place can be a risk. It is best to install a compressor and air handler combination that has been tested and certified with an AHRI certificate.  | Yes                             |
| Will the thermostat<br>lock out the<br>auxiliary heat?                       | The auxiliary heat is 2-3 times more expensive to run than the heat pump and should be used only when necessary. A good thermostat keeps the auxiliary heat off unless the outdoor temperature is 30-35F or below.   | Yes                             |
| Will I have a 5-year<br>parts & 1-year labor<br>warranty?                    | A warranty is an indication of quality and provides assurance that the system will serve your needs for a minimum amount of time.  | Yes                             |
| Where will the<br>compressor and air<br>handler and filter(s)<br>be located? | Air filters will need to be changed frequently, so should be easily accessible without a technician. Filters should be located so that all air passes through them, to protect the air handler. Outdoor compressors should be located so the defrost melt water does not create a wintertime ice hazard on walkways.   | Yes, with some<br>flexibility   |
| Will the ducts be checked for leaks?   | If duct systems are in unconditioned spaces (i.e., attic, crawlspace), they<br>should be tight. Duct leaks will waste energy and could create comfort<br>problems. Often there are visual clues that may suggest duct leaks, or ducts<br>can be tested for leaks. EWEB offers a \$250 rebate for sealing leaky ducts.  | Recommended                     |
| Will the system be<br>the right size for my<br>house?                        | Systems that are too big for a home will be more expensive and will cycle on<br>and off frequently, potentially shortening their lifetime. Systems that are too<br>small may rely on the auxiliary heat too often, increasing bills. System capacity<br>should be calculated based on the heating load, considering the home's size,<br>insulation levels, window area, etc. | Recommended                     |
| Does my home need<br>more insulation or<br>new windows?                      | A home that is well insulated with high performance windows is easier to heat<br>and cool. Insulation or window upgrades may allow for a smaller size heat<br>pump to be installed. A heating contractor should be able to provide guidance,<br>or you may contact EWEB to see if the home meets recommendations.  | No, but may be<br>a good idea   |
| Will I have a<br>balanced air<br>distribution system?                        | During operation, unbalanced air distribution systems can lead to stuffy<br>bedrooms and doors slamming shut; it can push moist air (from sleepers) into<br>building cavities; if there are combustion appliances in the home, it could pull<br>fumes into the home. A balanced distribution system avoids these issues.   | Recommended                     |
| Will you work with<br>EWEB's program?  | EWEB's program provides financial benefits as well as project support and third-party inspections to make sure your system is efficient, lasts a long time, and keeps you comfortable.   | Yes                             |