

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a new contract with **Ferguson Waterworks** for **Ductile Iron Pipe**.

Board Meeting Date: April 7, 2026
Project Name/Contract #: Ductile Iron Pipe / 26-012-G
Manager: Mike Masters Ext. 7549
Executive Officer: Karen Kelley Ext. 7153

Contract Amount:

Original Contract Amount: \$665,000
Additional \$ Previously Approved: \$0
Spend over last approval: \$0
Amount this Request: \$665,000
% Increase over last approval: NA
Resulting Cumulative Total: **\$665,000 (Over 5-years)**

Contracting Method:

Method of Solicitation: Formal Request for Proposals (RFP)
If applicable, basis for exemption: NA
Term of Agreement: April 9, 2026 – April 8, 2031
Option to Renew? No
Approval for purchases “as needed”: Yes No
Proposals/Bids Received (Range): 4 (\$664,332 to \$693,439)
Selection Basis: Highest Ranked Proposer
Narrative:

Operational Requirement and Alignment with Strategic Plan

The Water Utility purchases and installs ductile iron pipe (DIP) per EWEB standards. DIP is the product used for new water main installations and in some cases, to repair existing water mains throughout EWEB’s water distribution system. DIP requires very little maintenance once it’s installed and is designed to last at least 100 years. DIP has the longest service life of any material on the market today and has as much as 90% recycled content; it is a 100% recyclable material.

Contracted Goods or Services

The Water Utility purchases DIP ranging in sizes between 4” to 24” in diameter, to be installed throughout EWEB’s service area. Also included in this proposed contract are the restrained gaskets used when joining the bell and spigot joints of DIP. The most commonly used sizes of DIP at EWEB are 4” to 12”. The overall contract cost estimate is based on historical and estimated usage. Purchases will be based on need and not on any specific annual quantity.

Purchasing Process

A formal Request for Proposals was posted on OregonBuys in January 2026. Four responses were received and deemed responsive and responsible. Criteria for scoring included ability to manage pricing, delivery, compliance with EWEB contract terms, and pricing. Responses were received from Consolidated Supply, HD Fowler, Ferguson Waterworks, and Core and Main. The proposals were evaluated and ranked in order of best overall value and price. Ferguson was selected as the highest-ranked proposer and will be contracted to receive no more than a 3.75% increase in their pricing per year.

Proposals/Bids Received

Vendor Name	City, State	Offered Price
Ferguson Waterworks	Eugene, OR	\$664,332
HD Fowler Inc.	Eugene, OR	\$670,496
Consolidated Supply Co.	Eugene, OR	\$671,041
Core and Main	Lake Oswego, OR	\$693,439

Prior Contract Activities

EWEB Contract	Project Name (Description)	Board Approved	Project Duration (Start to Close)	Original Amount	Approved/Amended Amount to Date (Total)	Reason Code
23-053-G	Low Lead Brass Fittings	6-7-23	6-8-23 to 6-8-28	\$1,417,674	\$1,417,674	
24-173-G	Dry Barrel Fire Hydrants	10-1-24	10-2-24 to 10-5-29	\$370,000	\$370,000	
22-187-G	Ductile Iron Fittings	2-7-23	2-8-23 to 2-9-28	\$1,315,300	\$1,315,300	

Reason Code: AM = Additional Materials, AW = Additional Work, EW= Emergency Work, SD = Staff Directed, UC = Unforeseen Conditions, Other

ACTION REQUESTED:

Management requests the Board approve a contract with Ferguson Waterworks for ductile iron pipe. Approximately \$133,000 was planned for these goods in the Water Division’s 2026 Type 1 - General Capital Budget of approximately \$15 million. Variances will be managed within the budget process and Board policy.

BUDGET CATEGORY: Water Capital, Type 1 & Water Construction O&M, Water Infrastructure – Distribution & Pipe Services