

EWEB Board Consent Calendar Request

For Cooperative Contracts

The Board is being asked to authorize the use of a cooperative contract for **One (1) Altec Insulated Backyard Digger Derrick with Global Rental Company (Altec)**.

Board Meeting Date:	March 3, 2026	
Project Name/Contract #:	Altec DB41B Insulated Backyard Digger Derrick / 26-038-G	
Manager:	Tyler Nice	Ext. 7419
Executive Officer:	Lisa Krentz	Ext. 7450
Expected Spend:	\$ 267,000 (One-Time)	

Narrative:

The Board is being asked to authorize the use of the Sourcewell 040924-ALT cooperative contract for the purchase of one (1) Altec DB41B insulated backyard digger derrick, with man-bucket and trailer.

Operational Requirement and Alignment with Strategic Plan

For EWEB’s Electric Operations, having the right equipment is crucial for safe and efficient operations of our crews. EWEB line operation have requested an insulated backyard aerial bucket which is designed to be used on concrete driveways, which our service bucket trucks often exceed the weight capacity of our customer-owners’ driveways.

This specialized backyard aerial bucket also provides the necessary height and stability to safely work on service drops to the meter and reach the distribution lines that are in many of our customers backyards. Having the ability to navigate tight spaces and uneven terrain which is essential for our Lineman. These lifts fit through a standard walkthrough gate, making backyard jobs easily accessible. Their enhanced outreach capabilities allow for easy access to overgrown branches and hard-to-reach areas, which minimizes the use of ladders and manual climbing.

EWEB’s staff researched different models but chose this model as it has the same operating controls as our existing service buckets and larger bucket trucks to promote standardization of our fleet. Standardization is a common fleet practice that is implemented to reduce maintenance costs and establish familiarity in operation and maintenance, crew safety, and a consistent understanding of manufacturer repair and maintenance requirements.

EWEB staff reviewed procurement options and confirmed this equipment was previously awarded through a competitive cooperative process—an efficient, cost-effective method. If approved, staff will purchase the Altec DB41B insulated backyard digger derrick with man-bucket and trailer at the contract price.

Global Rental Company, Inc. (Altec Industries) has responded to our recent solicitations as the lowest bidder and a responsive vendor, by utilizing a cooperative contract. They can deliver this unit in a time-period to meet our need for availability by delivering it within 300-days after receipt of PO, so this procurement will fall under the 2026 budget.

Purchasing Process

Sourcewell is a local government unit from the state of Minnesota that assists public agencies to contract more efficiently than as an individual entity. They establish competitively awarded cooperative purchasing contracts on behalf of itself and its participating agencies, including EWEB. Sourcewell follows the competitive contracting process to solicit, evaluate, and award contracts for goods and services which facilitates the public procurement process and leverages governmental agencies purchasing power.

ACTION REQUESTED:

Management requests the Board authorize the use of a cooperative contract for the purchase of one (1) Altec DB41B insulated backyard digger derrick from Global Rental Company (Altec). This procurement is planned and budgeted for in the Electric Type 1, Capital Replacement budget of \$2.2 million for Vehicles budget for 2026. Variances will be managed within the budget process and Board policy.

BUDGET CATEGORY: Electric Capital, Type 1, EWEB Equipment