

## EWEB Board Consent Calendar Request

*For Contract Awards, Renewals, and Increases*

The Board is being asked to approve a new contract with **Irby Utilities** for **Douglas Fir Crossarms**.

Board Meeting Date:	October 7, 2025
Project Name/Contract #:	Douglas Fir Crossarms / 25-110-G
Manager:	Tyler Nice      Ext. 7419
Executive Officer:	Karen Kelley      Ext. 7153

### Contract Amount:

Original Contract Amount:	\$410,000
Additional \$ Previously Approved:	\$0
Spend over last approval:	\$0
Amount this Request:	\$410,000
% Increase over last approval:	NA
Resulting Cumulative Total:	<b>\$410,000 (over 5-years)</b>

### Contracting Method:

Method of Solicitation:	Formal Invitation to Bid (ITB)
If applicable, basis for exemption:	NA
Term of Agreement:	Initial term is 1 year
Option to Renew?	Yes, annually up to 5 years total
Approval for purchases “as needed”:	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Proposals/Bids Received (Range):	2 – (\$80,876 - 96,520 per year)
Selection Basis:	Lowest Responsive and Responsible Bidder
Narrative:	

### Operational Requirement and Alignment with Strategic Plan

Douglas Fir crossarms are vital components in EWEB’s overhead distribution system.

### Contracted Goods or Services

The goods to be purchased under this contract include two types of Douglas Fir Crossarms, treated with a preservative to withstand harsh weather conditions and fungal decay. Crossarms are to be purchased as needed and no guarantees have been made regarding quantities. Based on prior use, estimated annual usage will be:

800 EA - 3 ¾" X 4 ¾" X 8' Standard 6 pin, Seasoned Douglas Fir, Penta Treated, Crossarms  
20 EA – 3 ¾" X 4 ¾" X 10' Standard 6 pin, Seasoned Douglas Fir, Penta Treated, Crossarms

### Purchasing Process

On August 1, 2025, EWEB posted a formal ITB on the state of Oregon bid site, OregonBuys. Two bids were received from General Pacific, Inc., Fairview, OR and Irby Utilities of Portland, OR. Irby was selected as the lowest responsive and responsible bidder.

#### Bids Received

Vendor Name	City, State	Offered Price
General Pacific, Inc.	Fairview, OR	\$96,520
Irby Utilities	Portland, OR	\$80,876

#### Competitive Fair Price

EWEB received a third bid but that bid was not considered because submission was attempted after the bid deadline. The solicitation was posted and advertised on the state of Oregon procurement site, OregonBuys.

#### Prior Contract Activities

While EWEB has not had a formal contract with Irby in the past, they have been a dependable and valuable supplier with close to 100 purchase orders placed and fulfilled satisfactorily including during emergency and storm events.

#### **ACTION REQUESTED:**

Management requests the Board approve a contract with Irby Utilities for Douglas Fir Crossarms. Approximately \$80,000 was planned for these goods in the Electric Division 2025 budget of \$77.8 million. Variances will be managed within the budget process and Board policy.

**BUDGET CATEGORY:** Electric Capital and Electric O&M, Electric Division, Electric Infrastructure - Transmission and Distribution