

# **EWEB Board Consent Calendar Request**

*For Cooperative Contracts*

The Board is being asked to authorize the use of a cooperative contract for the **Purchase of One (1) Small Service Bucket Truck with Global Rental Company, Inc. (Altec Industries).**

Board Meeting Date:	January 9, 2024	
Project Name/Contract #:	Small Service Bucket Truck / Sourcewell 062320-ALT	
Manager:	Scott Milovich	Ext. 7408
Executive Officer:	Karen Kelley	Ext. 7153
<b>Expected Spend:</b>	<b>\$185,000</b>	

## Narrative:

The Board is being asked to authorize the use of the Sourcewell Cooperative Contract 062320-ALT with Global Rental Company, Inc. (Altec Industries) for the purchase of one (1) small service bucket truck. Like other cooperative programs, this Sourcewell contract leverages the purchasing power of public entities across the country to deliver competitive pricing and sourced contracts to public entities like EWEB. This Sourcewell contract offers discounts ranging 3-5% off MSRP.

## Operational Requirement and Alignment with Strategic Plan

EWEB requires the use of Small Bucket Trucks for its Electric Line Troubleshooters (First Responders) which are used for routine operation and maintenance activities as well as emergency response activities during storms or outages. This new unit will be replacing a small bucket truck that was damaged in September of 2023, and totaled as a result.

With the delays in new vehicle deliveries extending into a year 2027 delivery date, EWEB staff reached out to Sourcewell contract holders to see if they had available units which meet our minimum specifications. Global Rental Company, Inc. (Altec Industries) responded with a Small Bucket Truck, as their business model allows them to sell units slated for their rental business, and to be able to deliver them in a short time-period in situations such as our totaled bucket truck. This Small Bucket Truck meets our needs and the availability for delivery of this unit is within 30-days after receipt of PO, so it falls under the 2024 budget.

## Purchasing Process

Sourcewell is a local government unit from the state of Minnesota that assists public agencies to contract more efficiently than as an individual entity. They establish competitively awarded cooperative purchasing contracts on behalf of itself and its participating agencies, including EWEB. Sourcewell follows the competitive contracting law process to solicit, evaluate, and award contracts for goods and services which facilitates the public procurement process and leverages governmental agencies purchasing power.

RFP 062320 was published on April 30, 2020, and closed on June 23, 2020, at 4:30 pm (CT). Eighteen (18) RFP responses were received by Sourcewell, including Altec Industries, Inc. (Global Rental Company, Inc.). Sourcewell Contract 062320-ALT was executed on August 24, 2020, with an initial expiration date of August 27, 2024. It may be renewed for one additional year.

## **ACTION REQUESTED:**

Management requests the Board authorize the use of a cooperative contract for the Purchase of one (1) small service bucket truck with Global Rental Company, Inc. (Altec Industries). Approximately \$1.3 million was planned for vehicles and power operated equipment in the 2024 Electric Capital Budget of \$69.9 million. Variances will be managed within the budget process and Board policy.