

# EWEB Board Consent Calendar Request

*For Contract Awards, Renewals, and Increases*

The Board is being asked to approve a new contract with **Ferguson Waterworks** for **Ductile Iron Fittings**.

Board Meeting Date: February 7, 2023  
Project Name/Contract #: Ductile Iron Fittings & Accessories / 22-187-G  
Manager: Mike Masters Ext. 7549  
Executive Officer: Karen Kelley Ext. 7153

### Contract Amount:

Original Contract Amount: \$1,315,000  
Additional \$ Previously Approved: \$0  
Spend over last approval: \$0  
Amount this Request: \$1,315,000  
% Increase over last approval: NA  
Resulting Cumulative Total: **\$1,315,000 (over 5 years)**

### Contracting Method:

Method of Solicitation: Formal Invitation to Bid  
If applicable, basis for exemption: NA  
Term of Agreement: 5 years  
Option to Renew? No  
Approval for purchases "as needed": Yes  No   
Proposals/Bids Received (Range): 2 (\$1,315,283 to \$1,653,355)  
Selection Basis: Highest Ranked Proposer

Narrative:

### Operational Requirement and Alignment with Strategic Plan

The Utility purchases and installs Ductile Iron (DI) fittings per EWEB standards. The durability of the DI fittings add to the resiliency of the water distribution system and allow the organization to complete projects listed in the approved Water Master Plan. In this way, these fittings align with EWEB's strategic plan. These fittings are also directly tied to Organizational Goal #1, Operational Effectiveness, by making it possible for us to complete daily work. DI fittings are the products used for new water main installations and to repair existing water mains throughout EWEB's water distribution system. They require very little maintenance once installed and are designed to last at least 100 years, which is the longest service life of any material on the market today. The fittings also have as much as 90% recycled content making them a responsible and sustainable purchase.

### Contracted Goods or Services

The purchase and delivery of DI fittings ranging in sizes between 4" to 24" in diameter to be installed throughout EWEB's service area. The overall contract cost is only an estimate based on previous usage. Purchases will be based on need and not on any specific annual quantity. The annual cost will be within the amount budgeted for that specific year.

Purchasing Process

A Formal Request for Proposals (RFP) was posted on the State of Oregon bid site, OregonBuys, on October 31, 2022. The maximum number of possible points for evaluation was 200 and included the following criteria: Timely Delivery (50 pts), Ability to Meet EWEB Terms (40 pts), Pricing Stability Management (40 pts), Pricing (70 pts).

Two proposals were received from Ferguson Waterworks and Consolidated Supply Co. Ferguson Waterworks was selected as the highest ranked proposer and staff issued an Intent to Award based on their capability of meeting EWEB’s standards for delivery and lead time, cost management, and provision of quality product.

Bids Received

Vendor Name	City, State	Offered Price	Ranking (for RFPs)
Ferguson Waterworks	Eugene, OR	\$1,315,283	1
Consolidated Supply Co.	Eugene, OR	\$1,653,355	2

Competitive Fair Price (If less than 3 responses received)

There are basically four companies that could have responded in our territory. Although all four were directly solicited and encouraged to participate, two of the four chose not to, primarily because they did not feel they would be able to meet many of the standards EWEB seeks, such as a degree of control over price increases.

Prior Contract Activities

EWEB Contract	Project Name (Description)	Board Approved Date	Project Duration (Start to Close)	Original Amount	Final Amount	Reason Code
22-178-G	Valve Boxes and Lids	NA	5-10-22 to 5-30-22	\$17,896.75	\$17,896.75	
21-249-G	2022 Ductile Iron Fittings Stock Up	NA	11-6-21 to 2-15-22	\$17,537	\$17,537	
054-2017	Booster Pump Station	NA	10-19-17 to 12-7-17	\$140,533	\$140,533	
Reason Code: AM = Additional Materials, AW = Additional Work, EW= Emergency Work, SD = Staff Directed, UC = Unforeseen Conditions, Other						

Ferguson Waterworks has not had any large contracts awarded by EWEB in the past few years, but we have had extensive experience with them for smaller orders recently as long as large contracts in the past. Those experiences have been positive.

**ACTION REQUESTED:**

Management requests the Board approve a contract with Ferguson Waterworks for ductile iron fittings. These goods are used in our main replacement work and approximately \$3.8 million was planned for this work in the 2023 Water Capital budget of \$32.4 million. Variances will be managed within the budget process and Board policy.