

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a new contract with **Armorcast Products Company** for **Voltek Vault Replacement Systems**.

Board Meeting Date: May 3, 2022
Project Name/Contract #: Voltek Vault Replacement Systems / 22-057-G
Primary Contact: Karen Kelley Ext.7153

Contract Amount:

Original Contract Amount: \$605,000
Additional \$ Previously Approved: \$0
Invoices over last approval: \$0
Amount this Request: \$605,000
Percentage over last approval: NA
Resulting Cumulative Total: **\$605,000 (over five years)**

Contracting Method:

Method of Solicitation: Direct Negotiation
If applicable, basis for exemption: EWEB Rule 3-0275 Sole Source Procurements
Term of Agreement: 5 years
Option to Renew? No
Approval for purchases "as needed"
for the life of the Contract: Yes No
Proposals/Bids Received (Range): N/A
Selection Basis: Sole Source Supplier

Narrative:

Operational Requirement and Alignment with Strategic Plan

EWEB has six vaults in the downtown network in a deteriorated condition. The vaults are in the roadway and pose a risk to public safety. A full replacement of the vaults would be extremely expensive and greatly impact the community due to prolonged lane shutdowns. The vaults cannot be replaced outright since the cables in the vaults would need to be removed which would result in an unacceptable extended outage of the downtown core. Armorcast Products Company has a proprietary solution called Voltek Vault Replacement system, to reinforce the vaults in place effectively restoring them to original strength. This system would be installed without excavation, duct bank installation, cable removal or rerouting which would minimize overall project duration and costs. The Voltek solution also minimizes lane closures and disruption to traffic downtown.

Contracted Goods or Services

This contract will be for the purchase of six (6) Voltek Vault Replacement systems.

Purchasing Process

There are currently no other alternate suppliers for vault reinforcement systems that would offer the same

structural integrity while not impacting vault access space. For these reasons, Staff has deemed Armorcast Products Company to be a sole source provider for vault replacement systems.

Bids or Proposals Received

NA

Competitive Fair Price (If less than 3 responses received)

In 2018, full replacement of one downtown vault cost EWEB \$1.07 million. It is estimated to be at least twice this cost to replace each of the vaults identified for replacement in this contract. The Voltek solution is estimated to cost \$54,000-\$160,000 per vault for design and materials, depending on the extent of the damage.

Prior Contract Activities

EWEB has previously purchased and continues to use the Armorcast brand of water meter boxes and lids and found their products to be satisfactory and meet EWEB's product quality requirements.

ACTION REQUESTED:

Management requests the Board approve a new contract with Armorcast Products Company for Voltek Vault Assemblies. Approximately \$290,000 was planned for these goods in the 2022 Electric Capital budget of \$55 million. Variances will be managed within the budget process and Board policy.