

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve as-needed purchases with **Scelzi** for **Specialized Truck Bodies** through 2022.

Board Meeting Date: 11/2/2021
Project Name/Contract #: Specialized Truck Bodies Contract N/A
Primary Contact: Rod Price Ext.7122

Contract Amount:

Original Contract Amount: \$250,000
Additional \$ Previously Approved: \$0
Invoices over last approval: \$0
Percentage over last approval: 0%
Amount this Request: \$250,000
Resulting Cumulative Total: **\$250,000**

Contracting Method:

Method of Solicitation: Direct Negotiation
If applicable, basis for exemption: EWEB Rule 3-0275 Sole Source Procurements
Term of Agreement: One-time purchases as needed in 2021 and 2022
Option to Renew? No
Approval for purchases *"as needed"*
for the life of the Contract: Yes ☐ No ☒
Proposals/Bids Received (Range): NA
Selection Basis: Sole Source Supplier
Narrative:

Operational Requirement and Alignment with Strategic Plan

EWEB's fleet includes vehicles that utilize storage compartments that are mounted to the vehicle for tools and equipment. In some cases, a complete service-body mounted directly to the vehicle chassis is required. Specialized service bodies are more complex in design as they are made of a heavier construction to support small cranes, overhead racks, and incorporate hydraulic tool circuits, and therefore require Fleet Services Staff to work directly with the service body manufacturer on the design and build of the product.

Scelzi has designed and built several specialized service bodies for EWEB line crew-leader trucks and for larger water service trucks. As Fleet staff looks at replacing vehicles which have reached the end of their useful life, they have identified several which require specialized service bodies. Staff would like to maintain the same blueprint in design as previous, so newer vehicles retain the same standards and functional use.

Contracted Goods or Services

Purchase of specialized service bodies.

Planned vehicle replacements suggest that the total spend amount will be approximately \$250,000 through 2022.

Purchasing Process

EWEB has standardized on Scelzi brand service bodies for its fleet of utility vehicles requiring specialized bodies. Standardization is a common fleet practice and will minimize the required spare parts, limit fleet storage and inventory requirements, and will result in a more efficient work environment for both Fleet Staff as they maintain and repair the equipment, and for the vehicle users who are familiar with the truck bodies, their layout and how they operate. For these reasons, Staff has deemed Scelzi to be a sole source provider for the purchase of specialized truck bodies.

BIDS RECEIVED

NA

Competitive Fair Price

There are several service body manufacturers who design and build specialized service bodies similar in scope to EWEB's design, but the cost of shipping a vehicle to their upfitting locations (in the Midwest and East Coast), and back to EWEB is financially unfeasible.

While, body builders can provide a price for the base item, the costs of the additional features and components can be complex. EWEB Staff looks at the individual cost elements of all components that collectively comprise the total price. A determination that a price is fair and reasonable was a conclusion that the proposed price is fair to both parties, considering the quality, delivery, and other factors.

Prior Contract Activities

EWEB Contract No.	Project Name (Description)	Board Approval Date	Project Duration (Notice to proceed to close out).	Original Contract Amount	Final Contract Amount
21-188-G	Standard Truck Bodies (5 ea)	NA	14 weeks to build	\$147,804	NA

ACTION REQUESTED:

Management requests the Board approve as-needed purchases with Scelzi for specialized truck bodies through 2022. Approximately \$1.2 million was planned for vehicle purchases in the Electric 2021 Budget (type 1) of \$17.7 million. Variances will be managed within the budget process and Board policy.