

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a contract with **Oldham Crane Service, Inc.** for crane services.

Board Meeting Date: July 6, 2021

Project Name/Contract #: On-Call Crane Services / 21-021-S

Primary Contact: Rod Price Ext. 7122

Contract Amount:

Original Contract Amount: \$150,000 (over 5 years)

Additional \$ Previously Approved: \$0

Invoices over last approval: \$0

Percentage over last approval: 0%

Amount this Request: \$150,000

Resulting Cumulative Total: \$150,000 (over 5 years)

Contracting Method:

Method of Solicitation: Formal Request for Proposals – Services

If applicable, basis for exemption: N/A

Term of Agreement: Up to 5 years

Option to Renew? No

Approval for purchases “as needed” for the life of the Contract Yes No

Proposals Received (Range): 2 (16,600 to 42,000)

Selection Basis: Highest scored proposal based on established evaluation criteria

Narrative:

Operational Requirement and Alignment with Strategic Plan

Maintaining various hydroelectric and electric distribution equipment often requires specialty crane services that are beyond the capabilities of EWEB’s fleet equipment. On-call services for emergent crane support improves the Utility’s response time. By having a contract in place with competitively bid rates, EWEB will be able to call upon qualified crane service providers for smaller jobs with reduced administrative efforts and a faster response time to emergent issues.

The Board is being asked to approve a new Services contract with Oldham Crane Service, Inc. for on-call crane services throughout the Utility for the next 5 years. The service contract will be utilized by various departments in the Utility.

Contracted Goods or Services

The work is diverse and can include, but is not limited to:

- Unloading of specialized equipment / materials at EWEB Roosevelt Operations Center
- Setting steel transmission poles
- Installing large underground concrete vaults
- Removing large concrete lids from existing concrete vaults
- Moving equipment and materials in high-voltage substations
- Setting or removing large pad mount transformers
- Installation and removal of stoplogs and temporary bulkheads at EWEB's generation facilities
- Using personnel baskets to transport staff to difficult access locations at EWEB's generation facilities

Prior Contract Activities

Contract # / Short Description	Final Cost	On-time Status
Contract 018-2017 Crane Services at Carmen-Smith (2018)	\$98,000	On-time
Po #11354 Carmen-smith Power tunnel	\$25,000	On-time
PO #3052 Crane Rental (2015)	\$19,000	On-time
Blanket contract 14046 General Crane Services at Carmen-Smith (2015)	\$14,000	On-time
PO #22737 Stop logs at Trailbridge	\$13,000	On-time

Purchasing Process

In May 2021, Purchasing initiated a Request for Proposals (RFP) process for on-call crane services, accessible to all departments at EWEB. Proposals were received from two firms. Both firms were responsive and responsible.

The proposals were evaluated by an EWEB evaluation team. The maximum number of possible points was 100, using the following criteria: Minimum Qualifications (Pass / No Pass – Not scored), Experience with Similar Projects to EWEB's (50 points), Response Time (20 points), Safety (15 points), and Pricing (15 points).

Oldham Crane Service was selected as the highest rated proposer and will be awarded the primary contract. Ness & Campbell Crane, Inc was selected as the second-highest rated proposer and will be awarded the secondary awarded contract.

Vendor Name	City, State	Ranking (for Request For Proposals)
Oldham Crane Service	Eugene, OR	1
Ness & Campbell Crane, Inc.	Harrisburg, OR	2

ACTION REQUESTED:

Management requests the Board approve a contract with Oldham Crane Service, Inc for crane services. The primary user of this contract is the Generation Department. They have approximately \$20,000 per year planned for these services in the Generation Department budget of \$10.0 Million. Other EWEB departments budget for crane support services similarly. Variances will be managed within the budget process and Board policy.