

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a contract with **Core & Main, LP** for provision of ductile iron pipe.

Board Meeting Date: April 6, 2021

Project Name/Contract #: Ductile Iron Pipe / 20-255-G

Primary Contact: Rod Price Ext. 7122

Contract Amount:

Original Contract Amount: \$1,700,000 over 5 years

Additional \$ Previously Approved: \$ 0.0

Invoices over last approval: \$ 0.0

Percentage over last approval: 0 %

Amount this Request: \$1,700,000 over 5 years

Resulting Cumulative Total: \$1,700,000 over 5 years

Contracting Method:

Method of Solicitation: Formal Request for Proposals

If applicable, basis for exemption: N/A

Term of Agreement: 5 years

Option to Renew? No

Approval for purchases "*as needed*" for the life of the Contract Yes No

Proposals/Bids Received (Range): 4 (\$1,666,200 through \$1,729,900)

Selection Basis: Highest scoring proposal based on established evaluation criteria

Narrative:

Operational Requirement and Alignment with Strategic Plan

The Utility purchases and installs Ductile Iron Pipe (DIP) per EWEB standards. DIP is the product used for new water main installations and in some cases to repair existing water mains throughout EWEB's water distribution system. DIP requires very little maintenance once it's installed and is designed to last at least 100 years. DIP has the longest service life of any material on the market today and has as much as 90% recycled content, Ductile Iron Pipe is itself a 100% recyclable material.

Contracted Goods or Services

The purchase and delivery of DIP ranging in sizes between 4" to 24" in diameter to be installed throughout EWEB's service area. This five-year contract has a not to exceed amount of \$1,700,000.

Prior Contract Activities

Core & Main, a national pipe distributor previously known as HD Supply Waterworks, has no known contracts with EWEB in the last 20 years. The pipe is manufactured by McWane Ductile, previously known as Pacific States Cast Iron Pipe. Pacific States Cast Iron Pipe held the ductile iron pipe contract from 2010 to 2015 and had no known concerns in regard to cost and timeline adherence.

Purchasing Process

A formal Request for Proposals was posted to ORPIN in January 2021. Four responses were received and deemed responsive and responsible. Criteria for scoring included:

- Ability to Manage Pricing
- Ability to Manage Delivery
- Pricing

The proposals were evaluated and ranked in order of best overall value and price. Core & Main was selected as the highest ranked proposer.

Vendor Name	City, State	Offered Price	Ranking (for Request For Proposals)
Core & Main	Lake Oswego, OR	\$1,687,041	1
HD Fowler	Eugene, OR	\$1,666,172	2
Consolidated	Lake Oswego, OR	1,728,604	3
Ferguson	Eugene, OR	1,729,942	4

ACTION REQUESTED:

Management requests the Board approve a contract with Core & Main for provision of ductile iron pipe. For 2021, approximately \$4 million is budgeted for the installation of water mains, this includes the annual cost of \$340,000 for ductile iron pipe. This is all part of the overall \$20 million water capital plan. Variances will be managed within the budget process and Board policy.