

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a new price agreement with **WESCO Distribution Inc. (WESCO)** for **underground separable connectors**.

Board Meeting Date: 8/4/20
Project Name/Contract #: ITB 20-110-G, Underground Separable Connectors
Primary Contact: Rod Price Ext. 7122

Contract Amount:

Original Contract Amount: \$680,000 (Estimated over 5-year period)
Additional \$ Previously Approved: \$0
Invoices over last approval: \$0
Percentage over last approval: %0
Amount this Request: \$680,000 (Estimated over 5-year period)
Resulting Cumulative Total: \$680,000 (Estimated over 5-year period)

Contracting Method:

Method of Solicitation: Formal Invitation to Bid
If applicable, basis for exemption: N/A
Term of Agreement: **Initial Term is 1 year**
Option to Renew? Annually, up to 5 years
Approval for purchases “as needed” for the life of the Contract Yes ☒ No ☐
Proposals/Bids Received (Range): 5 bids in response to the ITB: 5 for Lot 1, and 2 for Lot 2.
Lot 1 range: \$93,360.00 - \$143,689.40 (for 1 of 16 items);
Lot 2 range: \$35,889.65 - \$37,511.00
Selection Basis: Lowest Responsive and Responsible Bidder

Narrative:

Operational Requirement and Alignment with Strategic Plan

This price agreement is for the ongoing purchase of underground separable connectors for use in our electric distribution system. Lot 1 contains 200-amp load break and 600-amp deadbreak molded rubber elbows and tee bodies and associated equipment. Lot 2 contains 600 amp bolted insulated bus and cold shrink cable termination connector system equipment that are used in the downtown network to provide a reliable compact cable connection with the ability to ground the cable during maintenance activities to provide a safe work environment for the line crews.

Contracted Goods or Services

The goods to be purchased under this price agreement include a total of 39 various underground separable connector items all stocked and stored in our Warehouse for as-needed use in our electric distribution system.

Historical procurement data suggests that the total price agreement amount will be approximately \$680,000 (based on the unit prices) over the total five-year period. The actual total dollar amount, however, is unknown and may be more or less than that estimated volume. Purchases will be based on need and not on any specific annual quantity. The annual cost will be within the amount budgeted for that specific year.

Prior Contract Activities

EWEB currently purchases the following from WESCO:

- 15kV EPR insulated conductor under EWEB Contract 021-2018.
- 3-Phse Submersible Transformers under EWEB Contract 007-2018
- Transformer and Secondary connectors under EWEB Contract 034-2016
- 115kV Polymer Transmission Insulators under EWEB Contract 031-2015

EWEB also purchases a variety of stores materials from WESCO. WESCO has been a successful Contractor, meeting EWEB's product quality and service requirements.

Purchasing Process

In June 2020, EWEB issued a formal Invitation to Bid (ITB 20-110-G) for underground separable connectors with the option to bid on two Lots. This solicitation was advertised on ORPIN. No protests were received, and WESCO was deemed the lowest responsive and responsible bidder for both Lots.

LOT 1		
Vendor Name	City, State	Offered Price
WESCO	Portland, OR	\$97,63.90
WESCO – Alternate	Portland, OR	\$143,689.40
General Pacific	Fairview, OR	\$107,573.55
G&W Electric	Bolingbrook, IL	\$93,360.00 (for Item 16 only)
Anixter	Portland, OR	\$103,017.55

LOT 2		
Vendor Name	City, State	Offered Price
WESCO	Portland, OR	\$35,889.65
Anixter	Portland, OR	\$37,511.00

Competitive Fair Price (If less than 3 responses received)

N/A

ACTION REQUESTED:

Management requests the Board approve a new price agreement with **WESCO** for underground separable connectors. Approximately \$120,000 was planned for these goods in the Electric Capital 2020 budget of \$46.9 million. Variances will be managed within the budget process and Board policy.