

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a new contract with **General Pacific, Inc.** for Douglas Fir Crossarms.

Board Meeting Date: June 2, 2020

Project Name/Contract #: Douglas Fir Crossarms/ Contract # 20-092-G

Primary Contact: Rod Price Ext. 7122

Contract Amount:

Original Contract Amount: \$ 230,000 over 5 years

Additional \$ Previously Approved: \$N/A

Invoices over last approval: \$N/A

Percentage over last approval: 0%

Amount this Request: \$230,000 over 5 years

Resulting Cumulative Total: \$230,000 over 5 years

Contracting Method:

Method of Solicitation: Formal Invitation to Bid

If applicable, basis for exemption: N/A

Term of Agreement: Initial term is 1 year

Option to Renew? Yes, annually up to 5 years

Approval for purchases "as needed" for the life of the Contract Yes No

Proposals/Bids Received (Range): 1 - \$45,680 per year

Selection Basis: Lowest Responsive and Responsible Bidder

Narrative:

Operational Requirement and Alignment with Strategic Plan

Douglas Fir crossarms are vital components in EWEB's electric overhead distribution system.

Contracted Goods or Services

The goods to be purchased under this contract include two types of Douglas Fir Crossarms, treated with a preservative to withstand harsh weather conditions and fungal decay. Crossarms are to be purchased as needed. Based on prior use, we estimate our annual use to be:

800 EA - 3 3/4" X 4 3/4" X 8' Standard 6 pin, Seasoned Douglas Fir, Penta Treated, Crossarms

20 EA - 3 3/4" X 4 3/4" X 10' Standard 6 pin, Seasoned Douglas Fir, Penta Treated, Crossarms

Prior Contract Activities

EWEB currently purchases deadfront padmounted switchgears and DuraLine Fiber from General Pacific under EWEB Contracts 061-2014 and 050-2016 respectively. EWEB also purchases a variety of stores materials from General Pacific. General Pacific has been a successful Contractor, meeting EWEB's product quality and service requirements.

Purchasing Process

EWEB issued a formal Invitation to Bid on April 17, 2020 (ITB 20-092-G) for Douglas Fir Crossarms. The solicitation was advertised on ORPIN. EWEB received one bid.

Bidder/Proposer Information	Bidder/Proposer Location	Bid Amount	Ranking
General Pacific, Inc.	Fairview, OR	\$45,680 per year	Lowest Responsive and Responsible Bidder

Competitive Fair Price (If less than 3 responses received)

Prior to issuing a formal invitation to bid, Purchasing was contacted by EWEB's current crossarms supplier, Dis-Tran Overhead Solutions, advising they were discontinuing production of Douglas Fir Crossarms. After receiving only one bid, from General Pacific, Inc, Staff contacted two other prominent companies to inquire why they did not submit a bid. Both companies indicated they would not be able to meet the minimum stock quantities required by EWEB.

ACTION REQUESTED:

Management requests the Board approve a new contract with General Pacific, Inc. for Douglas Fir Crossarms. The Approximate cost of these materials is included in the 2020 capital budget of \$46.9 Million. Variances will be managed within the budget process and Board policy.