

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a Price Agreement with Tyndale Company Inc. for the purchase of Fire Retardant (FR) Apparel.

Board Meeting Date: 3/5/2019

Project Name/Contract #: Fire Retardant Apparel / ITB 071-2018

Primary Contact: Rod Price Ext. 7122

Contract Amount:

Original Contract Amount: \$650,000 over five years

Additional \$ Previously Approved: \$0

Invoices over last approval: \$0

Percentage over last approval: 0%

Amount this Request: \$650,000 over five years

Resulting Cumulative Total: \$650,000 over five years

Contracting Method:

Method of Solicitation: Formal Invitation to Bid

If applicable, basis for exemption: n/a

Term of Agreement: 5 Years

Option to Renew? Yes

Approval for purchases "as needed" for the life of the Contract Yes No

Proposals/Bids Received (Range): 1 bid received: \$129,835.20 (\$650,000 over five years)

Selection Basis: Lowest responsive and responsible bidder

Narrative:

Operational Requirement and Alignment with Strategic Plan

EWEB supplies fire retardant apparel to employees who work on or near energized equipment.

Contracted Goods or Services

Various FR apparel such as long sleeve shirts, work shirts, jeans, coveralls, vests, and jackets for use by electrical workers exposed to momentary electric arc and related thermal hazards and also meet Class 2 High-Visibility compliancy.

Prior Contract Activities

The previous (current) contract for FR Apparel with Tyndale Company, Inc. was approved in 2013. The Contractor has been responsive to all needs and no performance concerns were recorded.

Purchasing Process

A formal Invitation to Bid was posted to ORPIN in January 2019. This solicitation was posted for 28 days, twice as long as required by statute. No protests were received though only a single bid was delivered. Tyndale Company, Inc. provided the only bid and is the incumbent provider of FR Apparel.

Bidder/Proposer Information

Tyndale Company, Inc.

Bidder/Proposer Location

Pipersville, PA

Competitive Fair Price (If less than 3 responses received)

Staff compared the unit pricing provided by Tyndale for the same make and model for the top four most high-use items in the contract and found that Tyndale's pricing was within 5-10% of other vendor pricing.

ACTION REQUESTED:

Management requests the Board approve a Price Agreement with Tyndale Company, Inc. for FR Apparel. Approximately \$130,000 annually was planned for these goods or services in the Electric Division 2019 budget of \$22.7 million. Variances will be managed within the budget process and Board policy.