

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a contract with **WESCO Distribution** for **15kV Ethylene Propylene Rubber (EPR) Conductor**.

Board Meeting Date: June 5, 2018

Project Name/Contract#: Primary & Secondary Conductor / RFP 021-2018

Primary Contact: Rod Price Ext. 7122

Purchasing Contact: Ramie Alkire Ext. 7413

Contract Amount:

Original Contract Amount: \$ 3,900,000 (Over 5 years)

Additional \$ Previously Approved: \$ N/A

Invoices over last approval: \$ N/A

Percentage over last approval: N/A %

Amount this Request: \$ 3,900,000

Resulting Cumulative Total: \$ 3,900,000

Contracting Method:

Method of Solicitation: Formal RFP

If applicable, basis for exemption: N/A

Term of Agreement: June 5, 2018 – June 4, 2023

Option to Renew? Annually up to 5 years

Approval for purchases "as needed" for the life of the contract Yes

Proposals/Bids Received (Range): 2 (\$3.5 million – 3.9 million, over five years)

Selection Basis: Highest Ranked Proposer

The Board is being asked to approve a new contract with **WESCO Distribution** of Portland, Oregon for the purchase of 15kV Ethylene Propylene Rubber (EPR) Insulated Conductor on an as needed basis. EWEB requires Primary and Secondary and EPR insulated Conductor for line failure replacement and for new construction.

In April 2018, EWEB issued a Formal Request for Proposals (RFP) to establish a price agreement for the purchase of Primary and Secondary Conductor. The RFP was organized in two Lots: Lot 1 for Primary & Secondary Conductor, and Lot 2 for 15kV EPR Insulated Conductor. Staff reached out to four companies in advance of the closing date.

EWEB received three (3) responses to the overall RFP: (1) WESCO Distribution of Portland, OR; (2) Anixter of Portland, OR; and (3) Midal Cables of Ontario, Canada. Midal Cables did not bid on Lot 2. The two responses were evaluated based on the evaluation criteria stated in the RFP which consisted of Inventory, warehousing, lead time, and ability to supply during an emergency; Technical Assistance/Training; Warranty; Sustainability; Pricing; and Compliance with Specifications, Experience, and References.

WESCO Distribution was found to be responsive and received the highest score in the evaluation of proposals for Lot 2: 15kV EPR Insulated Conductor. They scored high in the Inventory and warehousing criteria, warranty criteria, and compliance with specifications criteria. Historical procurement data suggests that the total contract amount will be approximately \$3,900,000 over the total five-year period. The actual total dollar amount, however, is unknown and may be more or less than that estimated volume. Purchases will be based on need and not on any specific annual quantity. The annual cost will be within the amount budgeted for that specific year.

ACTION REQUESTED:

Management requests the Board approve a new contract with **WESCO Distribution** of Portland, Oregon for the purchase of 15kV Ethylene Propylene Rubber (EPR) Insulated Conductor on an as needed basis. The purchases will be budgeted annually, the Electric Capital budget is \$37.6 million for 2018.

SIGNATURES:

Project Coordinator: _____

Manager: _____

Purchasing Supervisor: _____

Executive Officer: _____

Board Approval Date: _____