

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to authorize the use of two cooperative contracts for **computer hardware, software, and support** from **Dell Marketing**.

Board Meeting Date: August 1, 2017

Project Name/Contract#: Hardware/Software/Support / NCPA and MHEC Contracts with Dell Marketing

Primary Contact: Matt Barton Ext. 7109

Purchasing Contact: Tracy Davis Ext. 7468

Expected Spend: \$1.2M over three years

Narrative:

The Board is being asked to approve the purchase of **computer hardware, software, and support** from **Dell Marketing** of Round Rock, TX, for three years.

EWEB purchases hardware (laptops, monitors, keyboards, etc.) from Dell. Dell also provides warranty support for this hardware in the event of hardware failure.

Dell is our Value Added Reseller (VAR) for software solutions, including Microsoft, Adobe, and some Oracle products and services. Dell assists in EWEB's licensing with these vendors to ensure we get the best value from our contracts. It is an industry practice for organizations of EWEB's size to use a VAR to purchase software and hardware from vendors.

EWEB also uses Dell to consult on software implementations. The consulting is used to augment staff knowledge when implementing new technology. The most recent example of EWEB's engagement of Dell for consulting was the Office 365 implementation.

The hardware, software, and support are available under two existing cooperative contracts: National Cooperative Purchasing Alliance (NCPA); Midwestern Higher Education Cooperative (MHEC).

ACTION REQUESTED:

Management requests the Board authorize the use of the contracts for computer hardware, software, and support from **Dell Marketing** for three years. Funds for these purchases were budgeted for 2017, and will be budgeted annually through the term of the proposed contracts.

SIGNATURES:

Project Coordinator: _____

Manager: _____

Purchasing Supervisor: _____

Executive Officer: _____

Board Approval Date: _____