

# EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a Purchase with **Nesco Rentals** for the purchase of a used backyard mini digger derrick.

Board Meeting Date: December 6, 2016  
Project Name/Contract#: Purchase of a used Backyard Mini Digger Derrick  
Primary Contact: Mel Damewood Ext. 7145  
Purchasing Contact: Collin Logan Ext. 7426

<b>Action Requested:</b>	
<input checked="" type="checkbox"/>	Contract Award
<input type="checkbox"/>	Contract Renewal
<input type="checkbox"/>	Contract Increase
<input type="checkbox"/>	Other

**Contract Amount:**  
Original Contract Amount: \$ 158,723.00  
Additional \$ Previously Approved: \$ N/A  
Invoices over last approval: \$ N/A  
Percentage over last approval: N/A %  
Amount this Request: \$ 158,723.00  
**Resulting Cumulative Total:** \$ 158,723.00

<b>Funding Source:</b>	
<input checked="" type="checkbox"/>	Budget
<input type="checkbox"/>	Reserves
<input type="checkbox"/>	New Revenue
<input type="checkbox"/>	Bonding
<input type="checkbox"/>	Other

**Contracting Method:**  
Method of Solicitation: Direct  
If applicable, basis for exemption: EWEB Rule 6-0200  
Term of Agreement: One-time Purchase  
Option to Renew? No  
Approval for purchases "as needed" for the life of the contract No  
Proposals/Bids Received (Range): Market Range is \$159,000-\$206,000  
Selection Basis: Direct Negotiation

<b>Form of Contract:</b>	
<input checked="" type="checkbox"/>	Single Purchase
<input type="checkbox"/>	Services
<input type="checkbox"/>	Personal Services
<input type="checkbox"/>	Construction
<input type="checkbox"/>	IGA
<input type="checkbox"/>	Price Agreement
<input type="checkbox"/>	Other

## Narrative:

The Board is being asked to approve a new contract with Nesco Rental of Bluffton, IN for the purchase of a used backyard mini digger derrick.

EWEB's operations requires vehicles and equipment to maintain its EWEB's electrical, water, and generation systems. The work that is being performed under this contract includes the purchase of a used backyard mini digger derrick. This mini digger derrick is replacing an existing mini digger derrick that resides in our electric utility. As EWEB's standards change for the size of pole that we use in our electrical system, our existing digger derrick has become underrated for the task and has also exceeded its useful life expectancy.

In September 2016, EWEB staff solicited bids for a new backyard mini digger derrick. From this solicitation, we received two responses in which the bid tabulations ranged from \$174,946 to \$205,723. Unfortunately, both of these units did not meet EWEB's minimum specifications as listed in our solicitation documents. In October 2016, EWEB staff researched the option of purchasing a used backyard mini digger derrick that could possibly meet the utility's needs. With this research, staff received a quote for a used backyard mini digger derrick that still maintains its factory warranty at a much lower cost to the utility.

If approved, staff will purchase the used backyard mini digger derrick at the established price of the contract.

## ACTION REQUESTED:

Management requests the Board approve a contract with Nesco Rental of Bluffton, IN for the purchase of used

backyard mini digger derrick. Funds for this purchase were budget for in 2016 and is part of EWEB's Fleet Vehicle and Equipment Replacement Plan.

**SIGNATURES:**

Project Coordinator: \_\_\_\_\_

Manager: \_\_\_\_\_

Purchasing Manager: \_\_\_\_\_

General Manager: \_\_\_\_\_

Board Approval Date: \_\_\_\_\_

Secretary/Assistant Secretary verification: \_\_\_\_\_