The Board is being asked to approve a new price agreement with Carte International (Carte) for Three Phase Network Transformers.

Board Meeting Date: 7/7/20
Project Name/Contract #: Three Phase Network Transformers / 20-102-G
Primary Contact: Rod Price Ext. 7122

Contract Amount:
Original Contract Amount: $1,300,000 (estimated over 5-year period)
Additional $ Previously Approved: N/A
Invoices over last approval: N/A
Percentage over last approval: N/A
Amount this Request: $1,300,000 (estimated over 5-year period)

Resulting Cumulative Total: $1,300,000 (estimated over 5-year period)

Contracting Method:
Method of Solicitation: Formal RFP
If applicable, basis for exemption: N/A

Term of Agreement: 1 year, with option to renew up to 5 years
Option to Renew? Annually up to five years
Approval for purchases “as needed” for the life of the Contract Yes ☒ No ☐

Proposals/Bids Received: 6
Selection Basis: Highest Ranked Proposer

Operational Requirement and Alignment with Strategic Plan
EWEB requires Three Phase Network Transformers for unit failure replacement and for new construction for the downtown Network.

Contracted Goods or Services
The goods to be purchased under this price agreement include four types of Network Transformers. Network Transformers are to be purchased as needed. Based on prior use, we estimate our 5-year use to be:

25 EA TRANSFORMER NETWORK 500 KVA 12 KV DELTA 216Y/125 VOLT THREE PHASE THREE HIGH VOLTAGE BUSHING WITH HIGH VOLTAGE SWITCH WITH STRADDLE TAPS.

1 EA TRANSFORMER NETWORK 500 KVA 12 KV DELTA 480Y/277 VOLT THREE PHASE THREE HIGH VOLTAGE BUSHINGS WITH HIGH VOLTAGE SWITCH WITH STRADDLE TAPS.

1 EA TRANSFORMER NETWORK 750 KVA 12 KV DELTA 216Y/125 VOLT THREE PHASE THREE HIGH VOLTAGE BUSHINGS WITH HIGH VOLTAGE SWITCH WITH STRADDLE TAPS.

1 EA TRANSFORMER NETWORK 750 KVA 12 KV DELTA 480Y/277 VOLT THREE PHASE THREE HIGH VOLTAGE BUSHINGS WITH HIGH VOLTAGE SWITCH WITH STRADDLE TAPS.

Prior Contract Activities
EWEB previously contracted with Carte for network transformers under EWEB Contract 053-2012. Carte has been a successful Contractor, meeting EWEB’s product quality and service requirements.

Purchasing Process
In May 2020, EWEB issued a formal Request for Proposals (RFP 20-102-G) for Three Phase Network Transformers. The solicitation was advertised on the Oregon Procurement Information Network (ORPIN).

Six proposals were evaluated and scored. Criteria and weighting included: Compliance with EWEB Specification and Experience (50%); References and Past Performance (30%); Pricing (20%). Carte International was selected as the highest ranked, responsive, and responsible proposer.

<table>
<thead>
<tr>
<th>Vendor Name (MFG)</th>
<th>City, State</th>
<th>Offered Price</th>
<th>Ranking (for Request For Proposals)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carte International</td>
<td>Manitoba, Canada</td>
<td>$1.3 million (5-year total)</td>
<td>1</td>
</tr>
<tr>
<td>Anixter (GE)</td>
<td>Portland, OR</td>
<td>$1.2 million (5-year total)</td>
<td>2</td>
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<tr>
<td>WESCO (ABB)</td>
<td>Portland, OR</td>
<td>$2.2 million (5-year total)</td>
<td>3</td>
</tr>
<tr>
<td>General Pacific (Howard)</td>
<td>Fairview, OR</td>
<td>$1.4 million (5-year total)</td>
<td>4 (same score)</td>
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<tr>
<td>Pioneer Transformers</td>
<td>Ontario, Canada</td>
<td>$1.1 million (5-year total)</td>
<td>4 (same score)</td>
</tr>
<tr>
<td>MVA</td>
<td>Quebec, Canada</td>
<td>$1.0 million (5-year total)</td>
<td>5</td>
</tr>
</tbody>
</table>

Competitive Fair Price (If less than 3 responses received)
N/A

**ACTION REQUESTED:**

Management requests the Board approve a new Price Agreement with Carte International for Three Phase Network Transformers. Approximately $256,000 was planned for these goods in the Electric Capital 2020 budget of $46.9 million. Future year’s spending is dependent on available funding for this work and is planned for in the 10 year CIP. This contract is used at EWEB’s discretion. Variances will be managed within the budget process and Board policy.