

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a contract with OEG Inc. for Residential, Commercial, and Industrial Electrical Services.

Board Meeting Date: 7/9/2019

Project Name/Contract #: Residential, Commercial, and Industrial Electrical Services / ITB #006-2019

Primary Contact: Rod Price Ext. 7122

Contract Amount:

Original Contract Amount: \$500,000 over five years

Additional \$ Previously Approved: \$0

Invoices over last approval: \$0

Percentage over last approval: 0%

Amount this Request: \$500,000 over five years

Resulting Cumulative Total: \$500,000 over five years

Contracting Method:

Method of Solicitation: Formal Invitation to Bid

If applicable, basis for exemption: N/A

Term of Agreement: **5 Years**

Option to Renew? Yes

Approval for purchases "as needed" for the life of the Contract Yes No

Proposals/Bids Received (Range): **1 bid received: Journeyman - general electrical = \$95/hour; low voltage = \$73/hour (estimated \$500,000 over five years)**

Selection Basis: **Lowest responsive and responsible bidder**

Narrative:

Operational Requirement and Alignment with Strategic Plan

EWEB has a need for electrical services for EWEB owned Commercial and Residential facilities including installations, low voltage cabling, and repair services. OEG's technical personnel are trained and certified to carry out these services. In addition, they have the ability to respond to emergency service calls in a timely manner. The goal in obtaining OEG's services is to have a single point of contact for electrical services to maintain optimum efficiency and responsiveness for EWEB owned buildings and residences.

Contracted Goods or Services

Commercial electrical installation and repair services on an "as-needed" basis at various EWEB owned commercial and residential facilities.

Prior Contract Activities

The previous (current) contract for general electrical services and low voltage cabling with OEG was approved in 2013. The Contractor has been responsive to all needs and no performance concerns were recorded.

Purchasing Process

A formal Invitation to Bid was posted to ORPIN and advertised in the Business Tribune (trade periodical) in June 2019. This solicitation was posted for 15 days and was viewed by 8 companies, and 11 plan centers and builders' exchanges. No protests were received though only a single bid was submitted. OEG provided the only bid and is the incumbent provider of these services. EWEB's low voltage cabling work requires installers to be PANDUIT and Corning EWP certified. Feedback from potential bidders indicated that they either did not possess these certifications, or they were too busy to submit a bid.

Bidder/Proposer Information

Bidder/Proposer Location

Competitive Fair Price (If less than 3 responses received)

In October 2018, journeyman electrician rates were submitted under a similar ITB, and the rates ranged from \$93 per hour to \$114 per hour. Staff reviewed alternative providers pricing and the journeyman electrician rates are within market value of \$93-\$139 per hour.

ACTION REQUESTED:

Management requests the Board approve a contract with OEG Inc. for Residential, Commercial, and Industrial Electrical Services. Approximately \$100,000 was planned for these goods or services in the Facilities 2019 budget of \$3.2 million. Variances will be managed within the budget process and Board policy.