

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a Price Agreement with Badger Meter, Inc. for AMI Water Meters and Registers.

Board Meeting Date: 12/4/2018

Project Name/Contract #: Badger Meter (brand) or Equivalent AMI Water Meters & Registers / ITB 057-2018

Primary Contact: Mel Damewood Ext. 7145

Contract Amount:

Original Contract Amount: \$425,000 over 5 years

Additional \$ Previously Approved: \$0

Invoices over last approval: \$0

Percentage over last approval: 0%

Amount this Request: \$425,000

Resulting Cumulative Total: \$425,000 over 5 years

Contracting Method:

Method of Solicitation: Formal Invitation to Bid

If applicable, basis for exemption: n/a

Term of Agreement: **5 years**

Option to Renew? Yes

Approval for purchases "as needed" for the life of the Contract Yes No

Proposals/Bids Received (Range): 2/\$425,000 (five years) (one bid was disqualified)

Selection Basis: Lowest Bidder

Narrative:

Operational Requirement and Alignment with Strategic Plan

Badger Meter, Inc. water meters and registers are required to support EWEB's Automated Metering Services (AMS) project. This five-year price agreement will support both the initial three-year installation objective (ending 2021) and the following two-years where material will be purchased in substantially reduced quantities to provide stores stock for continued support.

Two meter brands are utilized in the AMS project – Sensus and Badger Meter. The Sensus-brand meters are installed in most residential and commercial locations. The Badger Meters will be installed only in very specific circumstances where the ground is susceptible to movement, necessitating a meter constructed of hardened materials.

In 2014, Staff evaluated products marketed as AMI-capable and determined that Badger Meter (along with Sensus) would best suit our responsibility to improve customer response times, service resiliency, and business efficiency. Additionally, those water districts working with EWEB are supported with Badger Meter-brand equipment.

Contracted Goods or Services

Staff will be purchasing Badger Meter, Inc. 5/8"-3/4", 3/4", and 1" diameter meters and the corresponding high-resolution encoder (HR-E) registers.

Prior Contract Activities

In 2014, Staff used a City of Portland price agreement (Contract 31000430) to purchase our initial orders of Badger Meter, Inc. meters and registers. This contract expired in April 2018. The City of Portland executed a new Contract with Badger Meter, Inc. for similarly-sized meters and registers in summer 2018. However, the language in the new City of Portland contract excluded other public agencies from "piggybacking" on their new contract. This development required us to develop a formal Invitation to Bid seeking Badger Meter, Inc.-brand equipment or equivalent.

Purchasing Process

Staff posted a formal Invitation to Bid in late-October 2018. The ITB was posted to ORPIN and closed November 7, 2018. One bid was received, one vendor elected to “no-bid”, and another vendor, Mueller Industries, submitted information about a product they wished to include as an “equivalent” product. Water Operations staff reviewed the data and determined that the Mueller product was inferior to the Badger Meter equipment.

Bidder Information

Badger Meter, Inc.
CCS-PNE-no bid

Bidder Location

Milwaukee, WI
Eugene, OR

Competitive Fair Price (If less than 3 responses received)

When comparing the EWEB pricing with the City of Portland’s Badger Meter Contract (awarded summer 2018), EWEB’s pricing is less than what the City of Portland was offered.

ACTION REQUESTED:

Management requests the Board approve a Price Agreement with Badger Meter, Inc. for AMI-capable water meters and registers. Funds for these materials are included in the proposed 2019 capital budget for Smart Meter Rollout, the proposed budget is \$5.8 Million for Water Meters.